

# COAL INDIA LIMITED

(A Govt. of India Undertaking)  
A Maharatna Company  
Marketing Division  
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Date: 2-12-2014

To  
The General Manager (S&M)  
ECL/BCCL/CCL/MCL/SECL/WCL/NCL/NEC

Dear Sirs,

Sub : Modification in the FSA provision for New Power Plants regarding basis for charging of Performance Incentive (PI) for the quantity declared deemed delivered (DDQ) in respect imported coal not accepted

Pursuant to the CIL Board decision taken in its 310<sup>th</sup> meeting held on 8/11/14 and communication from this office vide letter no791 of 2.12.14 , the following provisions regarding charging of Performance Incentive (PI) for the quantity declared deemed delivered (DDQ) in respect imported coal not accepted under the FSA models applicable for new power Plants (including Tapering Model) will stand modified as below.

Clause No	Existing Provision	Modified Provision
3.12.1 SEB Model 4.12.1 PPU Model	Actual Deliveries = Actual Quantity [in tonnes] of Coal delivered by the Seller in the relevant Year including coal offered from imported coal but not accepted by the Purchaser.	Actual Deliveries = Actual Quantity [in tonnes] of Coal delivered by the Seller in the relevant Year .
3.12.4 SEB Model 4.12.4 PPU Model	The quantity offered by the company from imported coal and not accepted by the Purchaser shall be added with the actual delivered quantity as deemed delivered quantity for the purpose of determining the Actual Deliveries.	Deleted

The above modification shall be applicable for computation of performance incentive from the year 2014-15 and onwards.

This is for your taking necessary action in this regard.

Yours faithfully  
  
2/12/14  
General Manager(S&M)

Cc:-  
Dir(Marketing),CIL  
General Manager(New Delhi),RSO,CIL  
General Manager (S&M/Comml)/GM(SO)/GM(Fin)