COAL INDIA LIMITED

(A Government of India Enterprise)



Notice for Inviting

EXPRESSION OF INTEREST

FOR

SHORTLISTING OF PROSPECTIVE EQUITY PARTNER(S) FOR SETTING UP INTEGRATED GREENFIELD ALUMINIUM PROJECT IN ODISHA, INDIA

EOI Document No.: CIL/CV/2021/IGAP/EOI/5060 dated 30-11-2021



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1.0 Introduction

- 1.1 Coal India Limited (CIL) the state owned coal mining corporate came into being in November 1975. CIL functions through its subsidiaries in 85 mining areas spread over eight (8) states of India. Coal India Limited has 345 mines (as on 1st April, 2021) of which 151 are underground, 172 opencast and 22 mixed mines.
- 1.2 CIL Produces around 83% of India's overall coal production. In India where approximately 57% of primary commercial energy is coal dependent, CIL alone meets to the tune of 40% of primary commercial energy requirement. The share of coal is expected to remain high at 48-54% till 2040 and accounts for 76% of total thermal power generating capacity of the Utility sector. CIL further operates 13 coal washeries, (11 coking coal and 2 non-coking coal).
- 1.3 CIL is a Maharatna company a privileged status conferred by Government of India to select state owned enterprises in order to empower them to expand their operations and emerge as global giants. CIL has seven producing subsidiaries namely Eastern Coalfields Limited (ECL), Bharat Coking Coal Limited (BCCL), Central Coalfields Limited (CCL), Western Coalfields Limited (WCL), South Eastern Coalfields Limited (SECL), Northern Coalfields Limited (NCL) and Mahanadi Coalfields Limited (MCL) and one mine planning and consultancy company that is Central Mine Planning & Design Institute (CMPDI). In addition, CIL has a foreign subsidiary in Mozambique namely Coal India Africana Limitada (CIAL). The mines in Assam i.e. North Eastern Coalfields is managed directly by CIL.
- 1.4 CIL plans to associate with business entity having requisite domain experience and financial strength (hereinafter referred to as "Equity Partner") to implement and operate a 0.50 MTPA (Million Tonnes Per Annum) aluminium smelter along with associated captive power plant, a 1.0 MTPA alumina refinery and bauxite mining of 3.0 MTPA (hereinafter referred to as the "Project'). Parties who are interested and willing to be associated with CIL for the said project are invited to submit their Expression of Interest (EOI). The project is proposed to be undertaken by CIL through its subsidiary Mahanadi Coalfields Limited (MCL a 100% subsidiary of CIL) operating in the state of Odisha, India.
- 1.5 The preliminary estimation of the total project cost is about INR (Indian Rupee) 3,00,000 Million (~USD 4,110 million). The proposed total equity investment in the project is estimated to be about INR 90,000 Million (~ USD 1,230.0 million) assuming a debt equity ratio of 70:30.
- 1.6 The aluminium Industry in India is strategically well-placed. India is the fourth largest producer of aluminium in the world with production of around 3616 kT in FY21. It is envisaged that India shall face the demand-supply gap in the aluminium sector which could either be catered by import or by a new market entrant.
- 1.7 This business venture is aligned well with the future strategies and diversification objectives of Coal India Limited and may make it an ideal opportunity for an established player to expand in the aluminum value chain.
- 1.8 The coal required for the project shall be provided by MCL which shall ensure long term energy security for the project. Further, MCL will leverage its significant market



presence in the state of Odisha for the project.

- 1.9 CIL belongs to the highest conferred status of "Maharatna" which is given to Central Public Sector Enterprises (CPSE) by Govt. of India. The "Maharatna" status of CIL and strong balance sheet strength shall ensure that financial resources for this capital intensive project is secured.
- 1.10 CIL has conducted a detailed market assessment exercise to evaluate the industry landscape. CIL has subsequently undertaken a pre-feasibility study for overall financial assessment of the proposed project. CIL is in advance stage of discussions for site identification and finalization. Discussions are in progress for infrastructure/ enablers for the project like, availability of land, power, water, connectivity, clearances / approvals, etc.
- 1.11 CIL is planning to associate with an Equity Partner for the proposed Project to onboard established domestic or global entity who shall bring in best practices for management and operations of the integrated greenfield aluminium project. Through this partnership CIL intends to partner with an internationally recognized player who shall provide global perspectives on industry benchmark for the aluminium industry, ensure operational efficiency and enable state of the art technology implementation for development of a world class integrated greenfield aluminium project in collaboration with CIL.
- 1.12 The purpose of this EOI is to seek interest from the prospective players to collaborate with CIL for its proposed Project and to shortlist potential players from amongst the applicants for consideration in the next stage of selection. CIL shall shortlist prospective players as per the criteria detailed in this EOI based on responses received from the Applicants of this EOI.
- 1.13 The contour and broad terms of the proposed equity partnership shall be discussed upon sharing of project-specific information by CIL to the shortlisted players on confidential basis after signing of Non-Disclosure Agreement (NDA), followed by a Request for Proposal (RFP) process for final selection of the Equity Partner from amongst the shortlisted players.



2.0 About the EOI

- 2.1 The statements and explanations contained in this EOI are intended to provide a better understanding to the Applicants about the subject matter of this EOI and should not be construed or interpreted as limiting in any way or manner the scope of services and obligations of the Equity Partner as may be specified in the tendering process or any subsequent agreement later on; or CIL's rights to amend, alter, change, supplement or clarify the scope of work and obligations of the Equity Partner, or the terms herein contained. Consequently, any omissions, conflicts or contradictions in this EOI are to be noted, interpreted and applied appropriately to give effect to this intent, and no claims on that account shall be entertained by CIL.
- 2.2 The issuance of this EOI does not imply that CIL is bound to select and shortlist any or all the prospective Equity Partner. Even after selection of suitable prospective Equity Partner CIL is not bound to proceed ahead with the prospective partnership and in no case be responsible or liable for any commercial and consequential liabilities in any manner whatsoever.
- 2.3 CIL shall receive submission pursuant to this EOI in accordance with the terms set forth in this EOI, and all Proposal shall be prepared and submitted in accordance with such terms on or before the date specified in this document for submission of EOI.
- 2.4 The expected role of the Equity Partner and CIL, eligibility criteria for shortlisting of Equity Partner and instructions to the applicants of this EOI are detailed in the ensuing chapters of this EOI.
- 2.5 For detailed profile of company and past financial results, bidders may visit the CIL website: https://www.coalindia.in/



3.0 Proposed Roles

3.1 Outline of envisaged role for the Equity Partner:

The indicative roles for the Equity Partner shall include (but not limited to) the following. The roles shall be finalized once CIL goes for tendering for Equity Partner selection.

A. Role of Equity Partner

- Equity investment in the proposed Project as per the envisaged shareholding.
- Assistance to CIL in selection of technology partner(s) or licensor(s) / engineering consultant(s) / environmental consultant(s) / EPC contractor(s) / O&M agency(ies) for the project.
- c) Selection of technology for the proposed project in consultation with CIL.
- d) Securing project financing in collaboration with CIL.
- e) Monitoring and reviewing the project development activities and ensuring project execution as per timelines, in collaboration with CIL.
- f) In coordination with CIL, review and manage the works of the consultant(s) and contractor(s).
- g) Management of plant Operations and Maintenance, quality assurance, and procurement of raw materials, consumables, tools / spares / accessories, in coordination with CIL.
- h) Assistance to CIL in marketing the products of the plant.
- i) In coordination with CIL, hiring of manpower for the project and capacity building of existing manpower of CIL which may be deployed for the project.
- j) The Equity Partner shall assist CIL with insights on the market scenario to enable a better choice of product mix.
- k) In coordination with CIL, ensuring the best standards of environment, health and safety parameters in compliance with prevailing norms while maintaining the quality in line with the industry best practices.
- Research and development (R&D) activities to track new technology developments and identify the scope for upgradation of existing plant and machineries with the aim to improve product quality, in collaboration with CIL.

3.2 Role of CIL:

- a) Equity investment in the proposed Project as per the envisaged shareholding.
- b) Acquisition of land for the proposed project.
- c) Obtaining all the statutory approvals / clearances for the proposed project.
- d) Facilitate the availability of the utilities, connectivity, and other facilitating infrastructure for the plant.
- e) Supply of coal required for the project.
- f) Support in liaison with the central and state governments in obtaining incentives and other facilitation, as required.
- g) Liaison with central and state government for policy advocacy, facilitation in marketing and promotional activities for the product.
- h) In collaboration with the Equity Partner, selection of contractor(s) / consultant(s) / vendor(s) as applicable, securing project financing, management of project execution/implementation, O&M, quality assurance, procurement, marketing,

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R&D, etc.

3.3 Detailed role shall be specified by CIL during the subsequent tendering stage for selection of the Equity Partner(s).



4.0 Eligibility Criteria for Submission of EOI

4.1 EOI of the Applicants meeting the following eligibility criteria shall only be shortlisted by CIL for the next stage of selection process. The Applicant shall be liable to disqualification if it has made misleading or false representation or has deliberately suppressed the information in the forms, statements and enclosures required in the EOI.

4.2 **General Eligibility Criteria:**

- a) The Applicant entity (or immediate or ultimate holding company or parent company or any group company of the applicant herein referred to as "Applicant Group") must be in existence for a minimum period of last ten (10) consecutive financial years just preceding the financial year in which the application has been submitted.
- b) The Applicant entity should be eligible to participate in the public procurement process in India and should not be a restricted entity in line with the guidelines set by Ministry of Finance, Department of Expenditure, Public Procurement Division, vide Memo Number F.No.6/18/2019-PPD dated 23.07.2020, as amended by the Government of India from time to time.
- c) The Applicant entity shall not be under corporate insolvency resolution process, liquidation or similar proceedings.
- d) The Applicant entity should not be currently debarred or blacklisted by GoI or CPSEs of GoI. It should not have employed any public servant dismissed or person convicted for an offence involving corruption or abetment of such offences. Director(s) of the Applicant entity should not have been convicted by any court of law for offences involving corrupt and fraudulent practices including moral turpitude in relation to business dealings with the Government of India or CIL or CIL's subsidiaries during the last five (5) financial years just preceding the financial year in which the application has been submitted.

4.3 Financial Eligibility Criteria:

a) The net-worth of the Applicant shall be minimum INR 45,000 Million (~ USD 616 million) as per the latest audited balance sheet of the Applicant.

Explanation: Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited financial statements, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.

AND

b) Revenue from Operations of the Applicant in any of last three financial years (FY 2019, 2020 and 2021) shall be greater than INR 42,000 Million (~ USD 575 million). If audited financials of FY 2021 are not available, then audited financials



of FY 2018, 2019 and 2020 shall be provided by the Applicant along with provisional financials of FY 2021 (if available).

Explanation: Revenue from Operations here means the Operating revenue that a company generates from its primary business activities and it shall not include other income of the Applicant.

Note to Financial Eligibility Criteria:

- If the Applicant entity does not meet the Financial Eligibility Criteria, then
 consolidated financials of the immediate or ultimate holding company of the
 Applicant entity can be used to fulfil the Financial Eligibility Criteria. Holding
 Company in relation to the Applicant shall mean any company that exercises or
 controls more than 50% of the share capital of the Applicant or controls the
 composition of board of directors of the Applicant.
- In the event that the financial statements are recorded in any currency other than INR, such Applicant will need to provide the Net Worth and Revenue from Operations in INR converted in accordance with the reference rate of the Reserve Bank of India (published on its official website) as of the last date of the relevant financial year. In the event, the Reserve Bank of India did not publish the reference rate for such date with respect to any currency in which the financial statements are recorded for any Applicant, such Applicant will be required to specify the aforesaid amounts in INR converted in accordance with the currency conversion rate last published by the Reserve Bank of India in such financial year.
- Financial year here means the period of 12 months for which the annual accounts of the entity is being prepared.

4.4 Technical Eligibility Criteria:

a) The Applicant or Applicant Group shall have aggregate operational aluminium production capacity of not less than 0.25 MTPA.

Or

b) The Applicant or Applicant Group shall have aggregate operational alumina production capacity of not less than 0.50 MTPA

Or

c) The Applicant or Applicant Group shall have experience of providing Operations and Maintenance services for aluminium production capacity of not less than 0.25 MTPA or alumina production capacity of not less than 0.50 MTPA

Or

d) The Applicant or Applicant Group shall have experience of providing plant



engineering, procurement and construction services (EPC services) for commissioning Aluminium Smelter of not less than 0.25 MTPA or Alumina Refinery of not less than 0.50 MTPA.

Note to Technical Eligibility Criteria:

Applicant Group includes holding or parent company or any group company (including subsidiary or associate company) of the Applicant.

4.5 **Documentary Evidence**

Self-attested copy of documents mentioned below must be submitted along with application as documentary evidence:

- i) Certificate of Incorporation in case Applicant is a company.
- ii) Registered Partnership Deed in case Applicant is a partnership firm.
- iii) Any suitable / relevant documentary evidence in support of existence of the Applicant entity or Applicant Group.
- iv) Audited Financial Statements of the Applicant entity and additionally the Applicant Group (in case the financials of Applicant Group are cited for eligibility as per **clause 4.3**) of last 3 financial years (FY 2019, 2020 and 2021). If audited financials of FY2021 is not available then audited financials of FY 2018, 2019 and 2020 shall be provided along with provisional financials of FY2021 (if available). Financial year here means the period of 12 months for which the annual accounts of the entity is being prepared.
- v) A declaration certifying the net worth as per criteria mentioned in **clause 4.3.** (as per format given under annexure 4B)
- vi) Any suitable / relevant documentary evidence in support of technical eligibility of the Applicant entity or Applicant Group as per criteria mentioned in **clause 4.4.**

In addition to the above, the Applicant need to furnish the following:

- vii) Covering Letter as per Annexure-1.
- viii) The information about the Applicant should be furnished as per format provided in Annexure-2.
- ix) Declaration on blacklisting / banning should be furnished as per format provided in Annexure-3.
- x) Financial information and experience details as per Annexure-4A to 4G.
- xi) Suggestion on Proposed Roles as per Annexure-5.
- xii) Preference on equity shareholding as per Annexure-6.



5.0 Instructions to the Applicants

5.1 This section on 'Instructions to the Applicants' should be read in conjunction with the other parts of this EOI document. Although details presented in this section have been compiled with all reasonable care, it is Applicant's responsibility to satisfy itself that the information / documents are adequate and that there is no conflict between the stipulations contained in this section and other parts of this Application document. No dispute or claims shall be entertained on this account. Preparation of the Application is the responsibility of the Applicant and no relief or consideration can be given for errors and omissions.

5.2 **Obtaining the Application Documents:**

- a) A complete set of EOI Documents may be downloaded free of cost by any interested applicant from CIL's website (https://www.coalindia.in/tenders/).
- b) Interested parties should download the complete document and read carefully before filling the details and submitting the requisite documents.

5.3 Submission of EOI

- a) The Applicant will have to submit the Application (complete EOI document along with all supporting documents duly signed and stamped) through email at "<u>ssen2.cil@coalindia.in</u>" and copy to "<u>anju.markam3371@coalindia.in</u>". Offline submission will not be acceptable.
- b) The Applicant shall ensure that the attachment in the e-mail is readable. CIL shall not be responsible for non-delivery of e-mail or corrupt attachment. The subject of the e-mail should read "EOI- Integrated Greenfield Aluminium Project".

5.4 Contents of the Application

- a) The language for submission of EOI shall be English.
- b) The person signing the application and submitting on behalf of the Applicant shall be backed by copy of the Board Resolution/ or any other authorization document of the Applicant entity.
- c) The information furnished with the EOI must be sufficient for processing and assessment. CIL holds the right to reject any response in case the information furnished in the EOI is incomplete or inadequate.
- d) The enclosed attachments/annexures shall be filled in completely and wherever not applicable it should be written as "Not Applicable". Applicants should furnish the required information and desist from writing "shall be furnished later" or submitting the blank form.
- e) In case the Applicant intends to give additional information for which specified space in the given attachment is not sufficient, it can be furnished by additional sheets.
- f) All the pages of the submitted EOI and attachments should be signed and corrections and over writings should be countersigned by the authorized signatory.



- g) Applicants are required to sign each page of this EOI Document and submit the same along with their Application as a confirmation of acceptance this EOI Document.
- h) The Applicant should submit a declaration of blacklisting/ banning as per Format provided in Annexure-3.
- All costs incurred by Applicant for preparing and submitting the EOI document, in providing clarification or any other expenses whatsoever shall be borne by Applicants themselves, regardless of the conduct or outcome of the Equity Partner selection process.

5.5 **Submission of Applications**

- a) Applicant may note that mere submission of filled in EOI response and/or submission of additional information do not automatically entitle him to claim for shortlisting for subsequent process. CIL at its sole discretion may invite or modify or annul the process without assigning reason whatsoever.
- b) The file related to particular Attachment/Schedule including their annexures, if any, shall be given name of that Attachment/Schedule only.
- c) Applications shall be sent as per time-lines and the schedule specified on the tender notification.

5.6 **Deadline for Submission of Applications**

- a) EOI must be submitted through email to "<u>ssen2.cil@coalindia.in</u>" and copy to "<u>anju.markam3371@coalindia.in"</u>, no later than the time and date stated in the Schedule in **clause 5.11.**
- b) CIL may, at its discretion, extend this deadline for submission of EOI by amending the EOI document in accordance with clause 5.8, in which case all rights and obligations of CIL and Applicants will thereafter be subject to the deadline as extended.

5.7 Clarifications sought by the Applicant:

a) The Applicant can seek clarifications on any matter pertaining to this EOI document by submitting its queries to "ssen2.cil@coalindia.in" and copy to "anju.markam3371@coalindia.in" within the timeline specified in clause 5.11.

5.8 Amendment to the EOI document:

- a) At any time prior to the deadline for submission of EOI, CIL may, for any reason, whether at its own initiative, or in response to a clarification requested by any Applicant, amend the EOI document.
- b) The amendments will be uploaded on the website of CIL. The amendments will be binding on the Applicants and it will be assumed that the information contained therein have been taken into account by the Applicant in its EOI.
- c) In order to afford prospective Applicants reasonable time in which to take the amendment into account in preparing their response, CIL may, at its discretion, extend the deadline for the submission of EOI.



5.9 **Opening of Applications:**

- a) The submitted EOI will be opened by CIL on the pre-scheduled date and time specified in this EOI.
- b) Applicant's attendance during the EOI-opening at CIL Premises is not envisaged.
- c) Applications which are complete, complying and responsive to the requirements of the EOI Document shall only be considered for evaluation.

5.10 Clarifications sought by CIL at the time of Evaluation:

a) During the evaluation of the submitted EOI, CIL may, at its discretion, ask the Applicant for clarification in regard to the information furnished by the Applicant in its EOI including documentary evidence. The request for clarification and the response shall be in writing and no change in the substance of the EOI shall be sought, offered or permitted. The Applicants shall be given two chances – first of 7X24 hours duration and second of 5X24 hours duration for the purpose of submitting clarification and shortfall documents.

5.11 Schedule:

a) A summary of the proposed schedule for EOI is shown below. CIL reserves the right to amend the EOI process and amend the schedule at any stage.

| Event | Date / Time |
|--|--------------------------------------|
| Issuance of EOI document | November 30, 2021 |
| Last date and time for submission of queries / request for clarifications by the Applicants (Clause 5.7) | December 14, 2021 (IST 12.00 hrs) |
| Last date and time for downloading the EOI document by the Applicants | December 21, 2021 (IST 12.00 hrs) |
| Last date and time of submission of EOI by Applicants | December 21, 2021 (IST 15.00 hrs) |
| Date and Time for opening of EOI responses by CIL | December 21, 2021 (IST 16.00 hrs) |

Note: The last date and time for receipt of submission as stated above shall be considered as per the time stamp in the servers of CIL. CIL shall not be responsible for any delays on the part of Applicant.

5.12 Right to Accept or Reject Application:

a) Notwithstanding anything contained in this EOI, CIL reserves the right to accept or reject any EOI response or annul the process or reject all EOI at any time without any liability or any obligation for such acceptance, rejection or annulment without assigning any reasons.

5.13 Contact Details:

| Tender inviting authority | Contact Person(s) / Tender Dealing Officer(s) |
|---|--|
| Executive Director (Corporate Affairs), Coal Videsh & International Cooperation Division, CIL | 1. Mr. Sagar Sen, Chief Manager (Mining), Coal Videsh & International Cooperation Division, CIL email: ssen2.cil@coalindia.in Ph: +91-33-7110-4656 Mob: +91-9433863605 |



| Tender inviting authority | Contact Person(s) / Tender Dealing Officer(s) |
|---------------------------|---|
| | 2. Ms. Anju Markam, Deputy Manager (Coal Preparation), Coal Videsh & International Cooperation Division, CIL email: anju.markam3371@coalindia.in Ph: +91-33-7110-4650 Mob: +91-8585071040 |

5.14 Corrupt or Fraudulent Practices:

- a) CIL requires that Applicants observe the highest standard of ethics during the EOI process. In pursuance of this policy, CIL:
 - i. Defines, for the purposes of this provision, the terms set forth below as follows:
 - "corrupt practice" means the offering, giving, receiving or soliciting of anything of value to influence the action of a public official in the procurement process or in contract execution; and
 - "fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of CIL, and includes collusive practice among Applicants (prior to or after submission of EOI) and to deprive CIL of the benefits of free and open competition;
 - ii. will reject an EOI response if it determines that the Applicant has engaged in corrupt or fraudulent practices;
 - iii. will declare a firm ineligible, either indefinitely or for a stated period of time, if it at any time determines that the firm has engaged in corrupt or fraudulent practices.
- b) Interested party, Applicant or bidder means the entity participating or intending to participate in this process, namely, EOI: SHORTLISTING OF PROSPECTIVE EQUITY PARTNER(S) FOR SETTING INTEGRATED GREENFIELD ALUMINIUM PROJECT IN ODISHA, INDIA, as the case may be, shall respectively be referred as Applicant or Bidder.
- c) Applicable Law and Jurisdiction: This EOI document shall be construed in accordance with the applicable laws of India. The Courts at Kolkata shall have exclusive jurisdiction in any proceedings arising out of this document.



6.0 List of Annexures

Annexure-1: Covering Letter

Annexure-2: General information of the Applicant

Annexure-3: Declaration of blacklisting / banning

Annexure-4A: Details of Existence of Applicant Entity / Group

Annexure-4B: Details of Net worth of the Applicant Entity/Group

Annexure-4C: Details of the Revenue from Operations of the Applicant Entity/Group

Annexure-4D: Details of Aluminium Production Capacity of the Applicant Entity/Group

Annexure-4E: Details of Alumina Production Capacity of the Applicant Entity/Group

Annexure-4F: Details of Operation and Maintenance Experience of the Applicant

Entity/Group

Annexure-4G: Details of EPC Experience of the Applicant Entity/Group

Annexure-5: Suggestions on proposed role

Annexure-6: Preference of Equity Shareholding by the Applicant



Annexure-1: Covering Letter

(On Applicant's letterhead)

| Ref.: | |
|--|--------------------------|
| | Date: |
| | Place: |
| | |
| To, | |
| ED (Corporate Affairs) Coal Bhawan, Premise No-04 MAR, Plot No-AF-III, Action Area-1A, | |
| Newtown, Rajarhat, Kolkata-700156 Email: - edca.cil@coalindia.in | |
| Subject: Submission of EOI for SHORTLISTING OF PROSPECTIVE FOR SETTING UP INTEGRATED GREENFIELD ALUMINIUM PROJ | ` , |
| EOI Reference: CIL/CV/2021/IGAP/EOI/5060 dated 30-11-2021 | |
| Dear Sir, | |
| We hereby submit our EOI (Expression of Interest) for "SHORTLISTI EQUITY PARTNER (S) FOR SETTING UP INTEGRATED GRE PROJECT IN ODISHA, INDIA" in accordance to the Expression Noof Coal India Ltd. (CIL). | ENFIELD ALUMINIUM |
| We hereby confirm the following: | |
| The EOI for "SHORTLISTING OF PROSPECTIVE EQUITY PARTNER INTEGRATED GREENFIELD ALUMINIUM PROJECT IN ODISHA, IN by (Name of the Applicant Entity what accordance with the conditions stipulated in the EOI document) | IDIA" is being submitted |

We have examined in detail and have understood, and abide by, all the terms and conditions stipulated in the EOI document and in any subsequent communication sent by CIL. We have submitted our suggestions, if any, on the proposed roles as per format stipulated in the EOI document. Our EOI is consistent with all the requirements of submission as stated in the EOI document or in any of the subsequent communications from CIL.

The information submitted in our EOI is complete and is strictly as per the requirements as stipulated in the EOI document and is correct to the best of our knowledge and understanding. We would be solely responsible for any errors or omissions in our said application. If any information, document or declaration submitted in/with our said application is found to be incorrect at a later date, we indemnify CIL against any loss due to this and CIL may take any action as deemed fit.

EOI: SHORTLISTING OF PROSPECTIVE EQUITY PARTNER (S) FOR SETTING UP INTEGRATED GREENFIELD ALUMINIUM PROJECT IN ODISHA, INDIA



We hereby designate Mr./Ms. ______ (mention name and designation), as our Authorized Signatory and Contact Person who is authorized to perform on behalf of the Applicant all tasks including, but not limited to submitting EOI, providing information, responding to enquiries etc. in respect of our EOI.

We further undertake/declare and confirm the following:

- 1. All information furnished by us in respect of fulfilment of eligibility criteria and qualification information of this EOI is complete, correct and true.
- 2. All copy of documents and credentials submitted along with this EOI are genuine, authentic, true and valid.
- 3. We are eligible to participate in the public procurement process in India and we are not a restricted entity in line with the guidelines set by Ministry of Finance, Department of Expenditure, Public Procurement Division, vide Memo Number F.No.6/18/2019-PPD dated 23.07.2020, as amended by the Government of India from time to time.
- 4. We hereby undertake that we are not under corporate insolvency resolution process, liquidation or similar proceedings.
- 5. If any information and document submitted is found to be false/ incorrect at any time, Coal India Limited may reject my/our EOI response and action as deemed fit may be taken against me/us, including and banning of our entity/firm and all partners of the firm etc.

Signed for and on behalf of

(Sign. & Seal of Authorized Signatory)

Enclosures – As per the list of documents given below:

| SI. | Annexure as per EOI | Description | Documents |
|-----|---------------------|---|-----------|
| No. | Document | | Submitted |
| 1. | | Signed copy of EOI document (as per clause 5.4) | Yes/No |
| 2. | Annexure-1 | Covering Letter | Yes/No |
| 3. | Annexure-2 | General information of the Applicant | Yes/No |
| 4. | Annexure-3 | Declaration of Blacklisting / Banning | Yes/No |
| 5. | | Board Resolution/ Authorization Document (as per clause 5.4) | Yes/No |
| 6. | | Self-attested copy of Audited Financial Statements for last three financial years (as per clause 4.5) | Yes/No |
| 7. | | Self-attested copy of Certificate of Incorporation in case Applicant is a company (as per clause 4.5) | Yes/No |

EOI: SHORTLISTING OF PROSPECTIVE EQUITY PARTNER (S) FOR SETTING UP INTEGRATED GREENFIELD ALUMINIUM PROJECT IN ODISHA, INDIA



| SI. No. | Annexure as per EOI Document | Description | Documents Submitted |
|------------|------------------------------|--|------------------------|
| 8. | | Self-attested copy of Registered Partnership Deed in case Applicant is a partnership firm (as per clause Error! Reference source not found.) | Yes/No |
| 9. | Annexure-4A | Details of Existence of The Entity/group | Yes/No |
| 10. | Annexure-4B | Details of Net-worth of the Entity/Group | Yes/No |
| 11. | Annexure-4C | Details of Revenue from Operations of the Entity/Group | Yes/No |
| 12. | Annexure-4D | Details of Aluminium Production Capacity of the Applicant Entity/Group | |
| 13. | Annexure-4E | Details of Alumina Production Capacity of the Applicant Entity/Group | |
| 14. | Annexure-4F | Details of Operation and Maintenance Service Experience of the Applicant Entity/Group | |
| 15. | Annexure-4G | Details of EPC Service Experience of the Applicant Entity/Group | |
| 16. | | Other Documentary evidence as per Clause 4.5 | Yes/No |
| 17. | Annexure-5 | Suggestions on proposed role | Yes/No |
| 18. | Annexure-6 | Preference of Equity Shareholding by the Applicant | Yes/No |



Annexure-2: General information of the Applicant

(On Applicant's letterhead)

| 1 | Applicant Entity Details | |
|------|--|--|
| 1.1 | Full Legal Name of Applicant's entity | |
| 1.2 | Legal Status of the Applicant's entity | Public Ltd. Co. / Pvt. Ltd. Co. / Any other status as applicable |
| 1.3 | CIN/Registration No. | |
| 1.4 | Year of Registration | |
| 1.5 | Registered Office Address | |
| 1.6 | Telephone Number | |
| 1.7 | Fax Number | |
| 1.8 | e-mail Address | |
| 1.9 | Principal Place of Business | |
| 1.10 | Number of years in existence (for Applicant entity of Applicant Group) | |
| 1.11 | Whether the Applicant has furnished documentary evidence for sl. no. 1.10 above along with the EOI response? | Yes / No Reason if answer is 'No' |
| | If no, give reason(s) | |
| | | |
| 2 | Details of Personnel authoricand supporting documents | zed for signing the EOI and the related annexure |
| 2.1 | Name | |
| 2.2 | Designation | |
| 2.3 | Address | |
| 2.4 | Mobile Number | |
| 2.5 | e-mail ID | |
| 2.6 | Does the application contain the Board Resolution / equivalent document, which empowers the person or | Yes / No Reason if answer is 'No' |

EOI: SHORTLISTING OF PROSPECTIVE EQUITY PARTNER (S) FOR SETTING UP INTEGRATED GREENFIELD ALUMINIUM PROJECT IN ODISHA, INDIA



| persons to sign the application? If no, give reason(s) | |
|---|--|
| | |

(Sign. & Seal of Authorized Signatory)

Note: CIL reserves the right to seek additional documentary evidence from applicants in support of their respective statements.

The applicant may use additional page to furnish details if the space provided in this form is inadequate.



Annexure-3: Declaration of Blacklisting / Banning

(On Applicant's letterhead)

- 1) We hereby declare the following:
 - We have not been Banned/Blacklisted as on date of submission of EOI by any Government / Government department / public sector entity.
 - b) We have not employed any public servant dismissed or person convicted for an offence involving corruption or abetment of such offences.
 - c) Our Director(s) have not been convicted by any court of law for offences involving corrupt and fraudulent practices including moral turpitude in relation to business dealings with Government of India or CIL or CIL's subsidiaries during the last five (5) financial years just preceding the financial year in which the application has been submitted.
- 2) We further declare as under:

That if any information / data furnished by us is found to be incorrect or false or misleading at any point of time, it would render us liable to be debarred from subsequent tendering of CIL or taking up of work in CIL, and CIL shall have the full right to take any action as per applicable laws.

| Signed for and on behalf of | |
|-----------------------------|--|
| | (Sign. & Seal of Authorized Signatory) |
| Date: | |
| Place: | |



Annexure-4A: Details of Existence of Applicant Entity / Group

(On Applicant's letterhead)

Kindly provide a brief write-up on the Applicant's (entity or Group) existence and experience

Note:

1) The Applicant shall furnish suitable / relevant documentary evidence in support of its existence (Certificate of Incorporation or any other relevant document).



Annexure-4B: Details of Net-worth of the Applicant Entity/Group

Net Worth of the Applicant or the Applicant Group (in INR Million) as per latest audited balance sheet of the Applicant or the Applicant Group.

Name of the Applicant: [•]

Name of the group of which the Applicant is a constituent: [•]

Net worth of the Applicant entity or Applicant Group as per the last audited balance sheet [•]

Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited financial statements, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.

We further declare as under:

That the net-worth computed above is as per clause 4.3, calculated on the basis of latest audited financial statement furnished by us.

Note:

- (1) Supporting documents to be submitted: Latest financial statement of the Applicant or financial statement of the Applicant Group
- (2) In the event that the financial statements are recorded in any currency other than INR, such Applicant will need to provide the Net Worth in INR converted in accordance with the reference rate of the Reserve Bank of India (published on its official website) as of the last date of the relevant financial year. In the event, the Reserve Bank of India did not publish the reference rate for such date with respect to any currency in which the financial statements are recorded for any Applicant, such Applicant will be required to specify the aforesaid amounts in INR converted in accordance with the currency conversion rate last published by the Reserve Bank of India in such year.



Annexure-4C: Details of Revenue from Operations of the Applicant Entity/Group

(On Applicant's letterhead)

Details of the Revenue from Operations of the Entity/Group:

| # | Name of Entity/ group | Financial Year | Revenue from Operations (INR Million) | Whether documentary evidence have been furnished in the EOI as per clause 4.5 (Yes / No) Furnish reason if answer is 'No' |
|---|--------------------------|----------------|---|---|
| 1 | | | | |
| 2 | _ | | | |
| 3 | _ | | | |

Revenue from Operations here means the Operating revenue that a company generates from its primary business activities and it shall not include other income of the Applicant.

| | (Sign. & Seal of Authorized Signatory) |
|--------|--|
| Place: | |
| Date: | |
| | |

Note:

(1) In the event that the financial statements are recorded in any currency other than INR, such Applicant will need to provide the Revenue from Operations in INR converted in accordance with the reference rate of the Reserve Bank of India (published on its official website) as of the last date of the relevant financial year. In the event, the Reserve Bank of India did not publish the reference rate for such date with respect to any currency in which the financial statements are recorded for any Applicant, such Applicant will be required to specify the aforesaid amounts in INR converted in accordance with the currency conversion rate last published by the Reserve Bank of India in such year.



Annexure-4D: Details of Aluminium Production Capacity of the Applicant Entity/Group

(On Applicant's letterhead)

Details of the Aluminium Production Capacity of the Applicant Entity/Group:

Place:

Date:

| # | Name of the Aluminium Production plant | Full address of the plant | Annual production capacity (tonne) | Date of commencement of commercial production | Current status of the plant (operational / not operational) | Year-wise capacity produced in last 3 financial years (or if plant is operational for less than 3 years, then year-wise capacity produced after commercial operation) | Whether documentary evidence have been furnished in the EOI as per clause 4.5 (Yes / No) Furnish reason if answer is 'No') |
|----------|--|---------------------------|--|---|--|---|--|
| 1 | | | | | | | |
| 2 | | | | | | | |
| Add rows | for more numbers of pro | ojects | | | | | |

Page **25** of **30**



Annexure-4E: Details of Alumina Production Capacity of the Applicant Entity/Group

(On Applicant's letterhead)

Details of the Alumina Production Capacity of the Applicant Entity/Group:

Place:

Date:

| # | Name of the Alumina Production Plant | Full address of the plant | Annual Capacity (tonne) | Date of commencement of commercial production | Current status of the plant (operational / not operational) | Year-wise capacity produced in last 3 financial years (or if plant is operational for less than 3 years, then year-wise capacity produced after commercial operation) | Whether documentary evidence have been furnished in the EOI as per clause 4.5 (Yes / No) Furnish reason if answer is 'No') |
|-----|--|---------------------------|----------------------------|---|--|---|--|
| 1 | | | | | | | |
| 2 | | | | | | | |
| Add | rows for more numbers | of projects | <u>-</u> | | | | |

| (Sign. & | Seal of | Authorized | Signatory) |
|----------|---------|-------------------|------------|
|----------|---------|-------------------|------------|

| | Page 26 of 30 |
|--|-----------------------------|





Annexure-4F: Details of Operations and Maintenance Service Experience of the Applicant Entity/Group

(On Applicant's letterhead)

Details of the Operation and Maintenance Service Experience of the Applicant Entity/Group

| # | Name of the Aluminium Production Plant | Full address of the plant | Annual Capacity (tonne) | Years of Experience (period of O&M contract may be mentioned) | Current status of the plant (operational / not operational) | Year-wise capacity produced in last 3 financial years (or if plant is operational for less than 3 years, then year- wise capacity produced after commercial operation) | Whether documentary evidence have been furnished in the EOI as per clause 4.5 (Yes / No) Furnish reason if answer is 'No') |
|-----|--|---------------------------|----------------------------|---|--|--|--|
| 1 | | | | | | | |
| 2 | | | | | | | |
| Add | Add rows for more numbers of projects | | | | | | |

| # | Name of the Alumina Production Plant | Full address of the plant | Annual Capacity (tonne) | Years of Experience (period of O&M contract may be mentioned) | Current status of the plant (operational / not operational) | Year-wise capacity produced in last 3 financial years (or if plant is operational for less than 3 years, then year- wise capacity produced after commercial operation) | Whether documentary evidence have been furnished in the EOI as per clause 4.5 (Yes / No) Furnish reason if answer is 'No') |
|---------------------------------------|--|---------------------------|----------------------------|---|--|--|--|
| 1 | | | | | | | |
| 2 | | | | | | | |
| Add rows for more numbers of projects | | | | | | | |

| (Sign. & | Seal of | Authorized | Signatory) |
|----------|---------|-------------------|------------|
|----------|---------|-------------------|------------|

| | (Sign. & Sear of Authorized Signatory) |
|--------|--|
| Place: | |
| Date: | |
| | |



Annexure-4G: Details of EPC Service Experience of the Applicant Entity/Group

(On Applicant's letterhead)

Details of the EPC service of the Applicant Entity/Group

| # | Name of the Aluminium Production Plant Commissioned | Full address of the plant | Annual Capacity (tonne) | Date of Commissioning | Current status of the plant (operational / not operational) | Year-wise capacity produced in last 3 financial years (or if plant is operational for less than 3 years, then year-wise capacity produced after commercial operation) | Whether documentary evidence have been furnished in the EOI as per clause 4.5 (Yes / No) Furnish reason if answer is 'No') |
|-----|--|---------------------------|----------------------------|--------------------------|--|---|--|
| 1 | | | | | | | |
| 2 | | | | | | | |
| Add | d rows for more numbers | of projects | | | | | |

| # | Name of the Alumina Production Plant Commissioned | Full address of the plant | Annual Capacity (tonne) | Date of Commissioning | Current status of the plant (operational / not operational) | Year-wise capacity produced in last 3 financial years (or if plant is operational for less than 3 years, then year-wise capacity produced after commercial operation) | Whether documentary evidence have been furnished in the EOI as per clause 4.5 (Yes / No) Furnish reason if answer is 'No') |
|-----|--|---------------------------|----------------------------|--------------------------|--|---|--|
| 1 | | | | | | | |
| 2 | | | | | | | |
| Add | Add rows for more numbers of projects | | | | | | |

| (Sign. & Seal of Authoriz | ed Signatory |
|---------------------------|--------------|
|---------------------------|--------------|

| | (Sign. & Seal of Authorized Signatory) |
|--------|--|
| Place: | |
| Date: | |
| | |



Annexure-5: Suggestions on Proposed Role

(On Applicant's letterhead)

| Suggestions on proposed role of the Equity Partner (refer clause 3.1 of this EOI) | |
|---|--|
| Suggestions on proposed role of CIL (refer clause 3.2 of this EOI) | |
| Place: | (Sign. & Seal of Authorized Signatory) |
| Date: | |
| | |



Annexure-6: Preference of Equity Shareholding by the Applicant

(On Applicant's letterhead)

| Preference of equity shareholding by the Applicant in the proposed Integrated Greenfiel Aluminium Project (please provide tick mark ' $$ ' in any of the boxes below; if Applicant ha preference for both the options, then both the boxes shall need to be checked with tick mark |
|--|
| (Upto 26%) shareholding in the proposed project (27% to 49%) shareholding in the proposed project |
| (Sign. & Seal of Authorized Signatory Place: Date: |
| |

Note: In the case if applicant is registered outside India, it shall be ensured that the proposed partnership is in accordance with the FDI guidelines of Govt. of India.