

## NUMERICAL ABILITY

1. The average temperature of Gwalior, Agra and Lucknow is  $37^{\circ}\text{C}$ . The average temperature of Agra, Gwalior and Delhi is  $38^{\circ}\text{C}$ . If the temperature of Delhi is  $39^{\circ}\text{C}$ . Find the ratio of temperature of Delhi to that of Lucknow?  
(A) 12:11  
(B) 13:12  
(C) 12:13  
(D) Can't be determined
  
2. The average of the two-digit numbers, which remain the same when the digits interchange their positions, is:  
(A) 55  
(B) 55.5  
(C) 56  
(D) 56.5
  
3. The ratio between two numbers is 2 : 3. If each number is increased by 4, the ratio between them becomes 5 : 7. The difference between the numbers is  
(A) 8  
(B) 6  
(C) 4  
(D) 2
  
4. A and B can do a work in 12 days, B and C can do the same work in 15 days, C and A can do the same time work in 20 days. The time taken by A, B and C to do the same work is  
(A) 5 days  
(B) 10 days  
(C) 15 days  
(D) 20 days

## GENERAL AWARENESS

1. Which of the following is an economic term?
  - (A) Plaintiff
  - (B) Bunker Blaster
  - (C) Deflation
  - (D) Lampoon
  
2. The Abbreviation list given. Pick the wrong one?
  - (A) OBE-Order of the British Empire
  - (B) PSLV- Polar Satellite Launching Vehicle
  - (C) CWD- Cash on Withdrawal
  - (D) UPSC-Union People Service Commission
  
3. Recently the term 3G was very much in news and even a conference on it was organized in India. What does the letter 'G' denotes in 3G?
  - (A) Grade
  - (B) Group
  - (C) Global
  - (D) Generation
  
4. With which brand would you identify the famous advertising slogan 'Think Different'?
  - (A) Apple
  - (B) IBM
  - (C) Wipro
  - (D) None of these

## ENGLISH

1. Which of the phrases (A), (B), (C) and (D) given below, the sentence should replace the phrase printed as underlined in the sentence to make it grammatically correct ?  
A friendship founded on business is best than a business founded on friendship.  
(A) is good than  
(B) is better than  
(C) is best than  
(D) is better then
  
2. Choose the word which is **MOST OPPOSITE IN MEANING** to the word printed in bold.  
**FURTHEST**  
(A) longest  
(B) closest  
(C) greatest  
(D) shortest
  
3. Choose the alternative which best expresses the meaning of the Idiom/ Phrase.  
**At the eleventh hour**  
(A) Too late  
(B) too early  
(C) immediately  
(D) at the least moment
  
4. Select the one which best expressed at the same sentence in passive / Active Voice.  
**The boys were playing cricket.**  
(A) Cricket had been played by the boys.  
(B) Cricket has been played by the boys.  
(C) Cricket was played by the boys.  
(D) Cricket was being played by the boys.

## REASONING

1. Select the related word from the given alternatives.  
Physician : Treatment :: Judge : ?  
(A) Punishment  
(B) Judgement  
(C) Lawyer  
(D) Court
  
2. Arrange the following words as per order in the dictionary:  
(1) Inhabit (2) Ingenious (3) Inherit (4) Influence (5) Infatuation  
(A) 1, 2, 3, 4, 5  
(B) 5, 4, 1, 2, 3  
(C) 4, 5, 2, 1, 3  
(D) 5, 4, 2, 1, 3
  
3. M is the Son of P. Q is the Grand Daughter of O, who is the husband of P. How is M related to O?  
(A) Son  
(B) Daughter  
(C) Mother  
(D) Father
  
4. If LOSE is coded as 1357 and GAIN is coded as 2468, what do the figures 84615 stand for?  
(A) NAILS  
(B) SNAIL  
(C) LANES  
(D) SLAIN

## Environment

1. Free Energy source is
  - (A) Coal
  - (B) Nuclear
  - (C) Solar
  - (D) Water
  
2. The subject of environment is considered as
  - (A) Scientific study
  - (B) Dynamic study
  - (C) Multidisciplinary study
  - (D) All of the these
  
3. Which of the following is a name of tree for bio pesticide
  - (A) Neem
  - (B) Pine
  - (C) Oak
  - (D) Deodar
  
4. Skin cancer in human beings is caused due to
  - (A) Depletion of Ozone Layer
  - (B) Acid Rain
  - (C) Burning of fossil fuels
  - (D) Green House effect

## Sales & Marketing

1. The marketing process involves :
  - (A) Developing and advertising a product
  - (B) Product, price promotion and place
  - (C) Analysing marketing opportunities selecting, developing and managing
  - (D) Advertising, personal selling, sale promotion and public relations
  
2. Successful implementation of a marketing plan depends on several key elements including :
  - (A) Company culture
  - (B) Decision and reward systems
  - (C) Formal organisation structure
  - (D) All of these
  
3. Successful implementation of a marketing plan depends on several key elements including :
  - (A) Company culture
  - (B) Decision and reward systems
  - (C) Formal organisation structure
  - (D) All of these
  
4. Which is a tool for tracking and measuring customer satisfaction :
  - (A) Total customer analysis
  - (B) Mystery shopping
  - (C) Complaint and suggestion systems
  - (D) All of these

## Personnel

1. Group incentives would work best among
  - (A) Accountants
  - (B) Lawyers
  - (C) stockholders
  - (D) Assembly line workers
  
2. The In-basket training method means
  - (A) Development of decision skills
  - (B) Development of Institute
  - (C) Development of Resources
  - (D) Development of Production
  
3. The act which provide security in cases of old age and unemployment are
  - (A) Payment of Gratuity Act1972
  - (B) Maternity Benefits Act.1961
  - (C) ESI Act 1948
  - (D) None of these
  
4. The Establishment function of Personnel management involves
  - (A) promotion, transfer and Retirement
  - (B) To comply with labour law
  - (C) collective bargaining
  - (D) None of these

## Finance & Accounts

1. Capital used for day to day working is known as :
  - (A) Working capital
  - (B) Fixed capital
  - (C) Capital employed
  - (D) Equity capital
  
2. Real accounts are related to
  - (A) assets
  - (B) expenses
  - (C) creditors
  - (D) customers
  
3. At the end of financial year capital is Rs. 20,000 drawing during the year are Rs 10,000 capital at the beginning of the year was Rs. 12,000. Additional capital brought during the year is Rupees 14,000. Net profit of the year is :
  - (A) Rupees 56,000
  - (B) Rupees 32,000
  - (C) Rupees 4,000
  - (D) Rupees 42,000
  
4. Liquid Assets are equal to :
  - (A) Value of all current Assets
  - (B) Sum of the cash and Bank Balances
  - (C) Current-Assets less inventories
  - (D) Current Assets less debentures and prepared assets



## Community Development

1. Which among the following statements is not correct?
  - (A) In past communities used to be self sufficient, politically, socially or economically.
  - (B) No community can be self sufficient these days
  - (C) Every community is self sufficient these days
  - (D) The term community denotes almost uniformly and permanently shared lives of people over a definite range.
  
2. Which among the following is not true regarding association?

To constitute an association there must be

  - (A) A group of people
  - (B) These people must be organised.
  - (C) They must have a common purpose of a specific nature to pursue
  - (D) Associations do have inbuilt purposes
  
3. The social arrangement in which a group of people plans the activities which others are obliged to participate in is called
  - (A) Informal organisation
  - (B) Formal organisation
  - (C) Association
  - (D) Social group
  
4. \_\_\_\_\_ are the norms that are looked on by the members of a society as being extremely important and violation of which results in severe punishment,
  - (A) Norms
  - (B) Values
  - (C) Mores
  - (D) Folkways

## Material Management

1. The best way of improving the productivity of capital is
  - (A) Purchase automatic machines
  - (B) Effective labour control
  - (C) To use of good financial management
  - (D) Productivity of capital is to be increased through effective materials management
  
2. Which one of the following is not a layout tactic in a JIT environment?
  - (A) work cells for families of products
  - (B) fixed equipment
  - (C) minimizing distance
  - (D) little space for inventory
  
3. The material handling cost per unit of product in continuous production is
  - (A) highest compared to other system
  - (B) lower than other system
  - (C) negligible
  - (D) cannot say
  
4. POM is applicable
  - (A) mostly to the service sector
  - (B) mostly to the manufacturing sector
  - (C) to manufacturing and service sector
  - (D) to service exclusively